

September 16, 2024

**To: VA Leadership**  
**From: National Partnership Council**  
**Re: SAIL**

The National Partnership Council (NPC) is comprised of management officials in all three Administrations and select staff offices and union representatives from AFGE, NAGE, NFFE, NNOC-NUU, and SEIU. Two of the overarching objectives of the NPC are to provide recommendations on program initiatives that impact employees and to promote cooperative labor-management relations, including partnership, within the VA community.

The Strategic Analytics for Improvement and Learning (SAIL) Value Model is a web-based balanced scorecard model developed by VA to measure, evaluate and benchmark quality and efficiency at VA medical centers. SAIL is used for internal benchmarking within VHA to spotlight the successful strategies of VA's top performers and to promote high quality, safety and value-based health care across all its VAMCs.

The NPC endorses the use of SAIL metrics to support improvement and learning, consistent with VHA's vision of "learning, discovery and continuous improvement." Additional information on SAIL can be accessed at: [Strategic Analytics for Improvement and Learning - Home \(sharepoint.com\)](https://sharepoint.com)

Recommendation: The NPC recommends VA maximize the use of SAIL measures comparing VA to private sector benchmarks to promote VA healthcare through increased public relations and marketing efforts.

By the Co-Chairs of the VA Partnership Council on behalf  
of the Partnership Council members:

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Denise Biaggi-Ayer, Co-Chair  
Executive Director,  
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